

Godfrey Phillips India Limited
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3rd November, 2018

The Manager, Listing Department The National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex Bandra (E), Mumbai – 400 051

Fax No.: 022-26598237 / 38 NSE Symbol: GODFRYPHLP The Manager BSE Ltd. Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Fax No.: 022-22721919, 3121 BSE Scrip Code: 500163

Reg.: i. Unaudited Financial Results for the quarter and half year ended 30th September, 2018

ii. Limited Review Report for the quarter and half year ended 30th September, 2018

Dear Sirs,

This is to inform you that the Board of Directors of the Company has, at its meeting held today, i.e. 3rd November, 2018, inter-alia, considered and approved the Unaudited Financial Results for the quarter and half year ended 30th September, 2018. The same has also been reviewed by the Audit Committee in its meeting held today.

A copy of the Statement of Unaudited Financial Results for the quarter and half year ended 30th September, 2018, approved by the Board pursuant to Regulation 33 of the Securities And Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, is enclosed for your reference and record. A copy thereof has also been sent for publication as per the requirements. The meeting commenced at 1:00 p.m. and concluded at 2:45 p.m.

Further, we would like to submit that M/s. S. R. Batliboi & Co. LLP, Chartered Accountants, the Statutory Auditors of the Company have carried out the limited review of the Unaudited Financial Results for the quarter and half year ended 30th September, 2018 and the Board has also taken on record their Limited Review Report on the said Results. A copy of the Limited Review Report is also enclosed herewith.

This is for your kind information and record please. Kindly acknowledge the receipt.

Thanking you,

Yours faithfully,

For GODFREY PHILLIPS INDIA LIMITED

SANJAY GUPTA Company Secretary

Encl.: As above

GODFREY PHILLIPS INDIA LIMITED

CIN: L16004MH1936PLC008587; website:www.godfreyphillips.com; email: isc-gpi@modi.com Extract of Standalone Unaudited Financial Results for the for the Quarter and Half Year ended September 30, 2018

(Rs. in lakhs)

SI, No.	Particulars	Quarter ended 30.9.2018	Half Year ended 30.9.2018	Quarter ended 30.9.2017
1	Total Income from Operations	65950	125783	65406
2	Net Profil/(Loss) for the period (before Tax, Exceptional and/or Extraordinary items)	10849	19240	8361
3	Net Profit/(Loss) for the period before tax (after Exceptional and/or Extraordinary items)	10849	19240	8361
4	Net Profit/(Loss) for the period after tax (after Exceptional and/or Extraordinary items)	7038	12712	5880
5	Total Comprehensive Income for the period [Comprising Profit/(Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	6973	12549	5782
6	Equity Share Capital	1040	1040	1040
7	Basic and Diluted Earnings per Share (of Rs.2 each) (not annualised) (Rs.)	13.54	24.45	11.31

Notes:

Consequent to introduction of Goods and Services Tax (GST) with effect from July 1, 2017, Central Excise [other than National Calamity Contingent Duty (NCCD) on cigarettes and chewing tobacco] and Value Added Tax (VAT) have been subsumed into GST. In accordance with Indian Accounting Standard – 18 on Revenue and Schedule III of the Companies Act, 2013, levies like GST, GST Compensation Cess and VAT are not included in Revenue from sale of products and services. Following additional information is being provided in this regard.

(Rs. In lakhs)

			(i to i ii i taitiio)
Particulars	Quarter ended 30.9.2018	- 1000	ended
Gross Sales Value inclusive of Taxes* (A)	158517	296247	153502
Taxes other than Excise Duty/NCCD (B)	93182	171589	89449
Revenue from sale of products and services [C=(A-B)]	65335	124658	64053
Other operating revenues (D)	615	1125	1353
Total Income from Operations (C+D)	65950	125783	65406

- The above is an extract of the detailed format of Statement of Standalone Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The detailed financial results and this extract were reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the Company held on November 3, 2018. The full format of the Statement of Standalone Unaudited Financial Results are available on the Company's website (www.godfreyphillips.com) and on the websites of National Stock Exchange of India Limited (www.nseindia.com) and BSE Limited (www.bseindia.com).
- The Limited Review, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed on the detailed financial results for the Quarter and Half Year ended September 30, 2018 and the Limited Review Report of the Auditors has been filed with the Stock Exchanges, This Report does not have any impact on the 'Results and Notes' for the Quarter and Half Year ended September 30, 2018 which needs to be explained.

Registered Office: 'Macropolo Building', Ground Floor,
Dr. Babasaheb Ambedkar Road, Lalbaug,

Mumbai - 400 033.

Place: New Delhi

Dated: November 3, 2018

(K.K. Modi)

Managing Director

GODFREY PHILLIPS INDIA LIMITED
Statement of Standalone Unaudited Financial Results for the Quarter and Half Year ended September 30, 2018

SI. No,	Particulars	Quarter ended	Preceding Quarter	Corresponding Quarter	Half Year ended	Half Year ended	Ye. ende
		30.9.2018	ended 30.6.2018	ended 30.9.2017	30.9.2018	30.9.2017	91.3.201
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audite
1	Devenue from appretions	(1)	(2)	(3)	(4)	(5)	(6)
1	Revenue from operations (a) Revenue from sale of products and services	65335	59323	64053	124658	167340	2846
	(b) Other operating revenues	615	510	1353	1125	1974	304
2	Total revenue from operations Other income	65950 1606	59833 1035	65406 1686	125783 2641	169314 3054	2876 6
3	Total income (1+2)	67556	60868	67092	128424	172368	2930
4	Expenses						
	(a) Cost of materials consumed	16491	14002	18105	30493	35301	671
	(b) Purchases of stock-in-trade	11186	11384	14065	22570	19616	391
	(c) Changes in inventories of finished goods, stock in-trade and work-in-process	(49)	(201)	1857	(250)	10857	128
	(d) Excise duty	2970	2348	685	5318	50651	565
	(e) Employee benefits expenses (f) Finance costs	6354 6	6700 21	5070 35	13054 27	10984 76	209
	(g) Depreciation and amortisation expenses	2489	2373	2367	4862	4700	95
	(h) Advertising and sales promotion (i) Other expenses	2866 14394	2723 13127	3441 13106	5589 27521	6626 25687	131
	Total expenses	56707	52477	58731	109184	164498	521 271 5
5	Profit before exceptional items and tax (3-4)	40040	0204	9994	40040		
	Exceptional item (Note 2)	10849	8391	8361	19240	7870	214 20
	Profit before tax (5+6)	10849	8391	8361	19240	7870	234
8	Tax expense (a) Current tax	3952	2776	2270	6728	2270	71
	(b) Deferred tax charge/(credit)	(141)	(59)	211	(200)	34	2
q	Total tax expense Profit for the period (7-8)	3811 7038	2717 5674	2481 5880	6528	2304	.73
_	Francisc dispersos (1-5)	7030	5674	3000	12712	5566	160
10	Other comprehensive income Items that will not be reclassified to profit or loss						
	(i) Profit /(Loss) on remeasurements of the	(100)	(150)	(150)	(250)	(300)	7
	defined benefit plans	`					
	(ii)Tax relating to items that will not be reclassified to profit or loss	35	52	52	87	104	(2
4.4	Total other comprehensive income, net of tax	(65)	(98)	(98)	(163)	(196)	4
11	Total comprehensive income for the period (9+10)	6973	5576	5782	12549	5370	165
12	Paid up equity share capital	1040	1040	1040	1040	1040	10
13	(Face value of Rs. 2 per share) Reserves excluding revaluation reserves						1696
	Basic and diluted earnings per share (Rs.) (not annualised)	13.54	10.91	11.31	24.45	10.71	30
	Segment Revenue:						
	a) Cigarettes,Tobacco and related Products	58686 7264	53035 6798	57601 7805	111721 14062	154343 14971	
		58686 7264 65950	53035 6798 59833	57601 7805 65406	111721 14062 125783	154343 14971 169314	295
	a) Cigarettes,Tobacco and related Products b) Tea and other Retail Products Total revenue from operations	7264	6798	7805	14062	14971	295
	a) Cigarettes,Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results:	7264 65950	6798 59833	7805 65406	14062 125783	14971	295
2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products	7264 65950 11347	6798 59833 8735	7805 65406 8083	14062 125783 20082	14971 169314 7707	295 2876 227
2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products (Note 2)	7264 65950 11347 (1940)	6798 59833	7805 65406	14062 125783	14971 169314	295 2876 227
2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products	7264 65950 11347	6798 59833 8735	7805 65406 8083	14062 125783 20082	14971 169314 7707	295 2876 227 (353
2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products (Note 2) Total Add/(Less):	7264 65950 11347 (1940)	6798 59833 8735 (1259)	7805 65406 8083 (1217)	14062 125783 20082 (3199)	14971 169314 7707 (2579)	295 2876 227 (353
2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products (Note 2) Total Add/(Less): i) Finance costs	7264 65950 11347 (1940) 9407	6798 59833 8735 (1259) 7476	7805 65406 8083 (1217) 6866	14062 125783 20082 (3199) 16883	14971 169314 7707 (2579) 5128	295 2876 227 (353 192
2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products (Note 2) Total Add/(Less): i) Finance costs ii) Un-allocable income net of unallocable expenditure	7264 65950 11347 (1940) 9407 (6) 1448	6798 59833 8735 (1259) 7476 (21) 936	7805 65406 8083 (1217) 6866 (35) 1530	14062 125783 20082 (3199) 16883 (27) 2384	14971 169314 7707 (2579) 5128 (76) 2818	295 2876 227 (35) 192 (18 43
2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products (Note 2) Total Add/(Less): i) Finance costs	7264 65950 11347 (1940) 9407	6798 59833 8735 (1259) 7476	7805 65406 8083 (1217) 6866	14062 125783 20082 (3199) 16883	14971 169314 7707 (2579) 5128	295 2876 227 (35) 192 (18 43
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2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products (Note 2) Total Add/(Less): i) Finance costs ii) Un-allocable income net of unallocable expenditure Profit before tax Assets:	7264 65950 11347 (1940) 9407 (6) 1448	6798 59833 8735 (1259) 7476 (21) 936	7805 65406 8083 (1217) 6866 (35) 1530	14062 125783 20082 (3199) 16883 (27) 2384	14971 169314 7707 (2579) 5128 (76) 2818	295 2876 227 (35: 192 (1! 43
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2	a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products Total revenue from operations Segment Results: a) Cigarettes, Tobacco and related Products b) Tea and other Retail Products (Note 2) Total Add/(Less): i) Finance costs ii) Un-allocable income net of unallocable expenditure Profit before tax Assets: a) Cigarettes, Tobacco and related Products	7264 65950 11347 (1940) 9407 (6) 1448 10849	6798 59833 8735 (1259) 7476 (21) 936 8391	7805 65406 8083 (1217) 6866 (35) 1530 8361 132857 10430	14062 125783 20082 (3199) 16883 (27) 2384 19240 132754 9649	14971 169314 7707 (2579) 5128 (76) 2818 7870	295 2876 227 (35) 192 (11) 43 234 1296 78
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(Rs. in lakhs)

ter	nent of Assets and Liabilities	Standalone As at As			
	Particulars	30.9.2018	31.3.201		
_	T. CO.	(Unaudited)	(Audited		
A	ASSETS				
1	Non-current assets				
	(a) Property, plant and equipment	60852	6105		
	(b) Capital work-in-progress	1851	176		
	(c) Investment property	841	85		
	(d) Intangible assets (e) Financial assets	374	4:		
	(i) Investments	81131	7248		
	(ii) Loans	609	62		
	(iii) Other financial assets	1507	124		
	(f) Deferred Tax Asset (Net) (g) Income tax assets (Net)	128 2056	209		
	(h) Other non-current assets	2434	30:		
	Total non-current assets	151783	14350		
2	Current assets				
	(a) Inventories	53327	= 5110		
	(b) Financial assets (i) Investments	10518	170		
	(ii) Trade receivables	11022	87		
	(iii) Cash and cash equivalents	1440	14		
	(iv) Other bank balances (v) Loans	2759 127	22		
	(vi) Other financial assets	556	2		
	(c) Other current assets	8704	70		
	Total current assets	88453	880		
	Total assets	240236	2315		
3	EQUITY AND LIABILITIES				
	Equity				
	Equity share capital	1040	10-		
	Other equity	177222	1696		
	Total equity	178262	1707		
	Liabilities				
ı	Non-current liabilities				
	(a) Financial liabilities				
	- Other financial liabilities (b) Provisions	81	47		
	(c) Deferred tax liabilities (Net)	1979	47		
	Total non-current liabilities	2060	48		
2	Current liabilities				
	(a) Financial liabilities				
	(i) Borrowings (ii) Trade payables	2520	26		
	a) Total outstanding dues of micro				
	enterprises and small enterprises b) Total outstanding dues of creditors	22641	174		
	other than micro enterprises and small enterprises	23641	174		
	(iii) Other financial liabilities	3276	25		
	1 ' '	00044	310		
	(b) Other current liabilities	26511	46		
	1 ' '	26511 1154 2812			
	(b) Other current liabilities (c) Provisions	1154	7		
	(b) Other current liabilities (c) Provisions (d) Income tax liabilities (Net) Total current liabilities	1154 2812 59914	15 7 559		
	(b) Other current liabilities (c) Provisions (d) Income tax liabilities (Net)	1154 2812	7.		



Notes:

- 1 The above results are as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and have been taken on record by the Board of Directors at its meeting held on November 3, 2018 after being reviewed by the Audit Committee.
- 2 Exceptional item in the financial year ended March 31, 2018 represents proceeds from sale/assignment of Trademarks associated with Packaged Tea business of the Company.
- 3 Effective April 1, 2018, the Company has adopted Ind AS 115 'Revenue from Contracts with Customers'. The application of Ind AS 115 does not have any impact on the financial results of the Company.
- 4 Consequent to introduction of Goods and Services Tax (GST) with effect from July 1, 2017, Central Excise [other than National Calamity Contingent Duty (NCCD) on cigarettes and chewing tobacco] and Value Added Tax (VAT) have been subsumed into GST. In accordance with Indian Accounting Standard, as applicable and Schedule III of the Companies Act, 2013, levies like GST, GST Compensation Cess and VAT are not included in Revenue from sale of products and services. Accordingly, Revenue from sale of products and services and Excise duty for the half year ended September 30, 2018 are not comparable with the previous period, Following additional information is being provided to facilitate such comparison:

						(Rs. in lakhs)
Particulars	Quarter	Preceding	Corresponding	Half Year	Half Year	Year
	ended	Quarter	Quarter	ended	ended	ended
	30.9.2018	ended	ended	30.9.2018	30.9.2017	31.3 2018
		30.6.2018	30.9.2017			
Gross Sales Value inclusive of Taxes* (A)	158517	137730	153502	296247	281420	580321
Taxes other than Excise Duty/NCCD (B)	93182	78407	89449	171589	114080	295697
Revenue from sale of products and services [C=(A-B)]	65335	59323	64053	124658	167340	284624

^{&#}x27;Taxes comprise of Excise Duty/NCCD, GST, GST Compensation Cess and VAT, as were applicable for the reported periods.

- 5 Excise duty for the quarter ended September 30, 2017 represents NCCD net of reversal of excise duty on closing inventories held as on June 30, 2017 to the extent of availability of tax credit under GST.
- The figures for the previous periods have been re-classified/re-grouped, wherever necessary, to correspond with the current period's classification/disclosure.

Limited Review

The Limited Review, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed and the related Report forwarded to the Stock Exchanges, This Report does not have any impact on the above 'Results and Notes' for the quarter and half year ended September 30, 2018 which needs to be explained.

Registered Office:
'Macropolo Building', Ground Floor,
Dr. Babasaheb Ambedkar Road, Lalbaug,
Mumbai - 400 033.

Place: New Delhi Dated: November 3, 2018 For and on behalf of the Beard

Managing Director

a dro



S.R. BATLIBOI & CO. LLP

Chartered Accountants

Limited Review Report

2nd & 3rd Floor Golf View Corporate Tower - B Sector - 42, Sector Road Gurugram - 122 002, Haryana, India

Tel: +91 124 681 6000

Review Report to
The Board of Directors
Godfrey Phillips India Limited

- 1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Godfrey Phillips India Limited (the 'Company') for the quarter ended September 30, 2018 and year to date from April 01, 2018 to September 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS) 34 "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & CO. LLP

Chartered Accountants

ICAI Firm registration number: 301003E/E300005

per Atul Seksaria

Partner

Membership No.: 086370

New Delhi

November 03, 2018